A5120-1

# GENERAL AVIATION AIRPLANE SHIPMENT REPORT

GENERAL AVIATION
MANUFACTURERS ASSOCIATION, INC.

Suite 801
1400 K Street, N.W., Washington, D.C. 20005

AREA CODE (202)
Tel. 393-1500

NOTE: *This Report does not include aircraft shipped to the military, helicopters nor gliders*

| MANUFACTURER AND MODEL | COMPLETE AIRCRAFT | | | MFG'S NET BILLING PRICE | | |
|---|---|---|---|---|---|---|
| | JULY | AUG | YTD | JULY | AUGUST | YTD |
| TOTAL | 141 | 233 | 1,461 | 86,420,336 | 166,214,438 | 993,487,941 |
| BEECH AIRCRAFT | | | | | | |
| Skipper 77 | 0 | 0 | 0 | | | |
| Sundowner C23 | 0 | 0 | 4 | | | |
| Sierra C24R | 0 | 0 | 2 | | | |
| Bonanza F33A/C | 1 | 3 | 19 | | | |
| Bonanza V35B | 0 | 1 | 5 | | | |
| Bonanza 36TC | 1 | 1 | 28 | | | |
| Bonanza A36 | 8 | 7 | 71 | | | |
| Duchess 76 | 0 | 0 | 0 | | | |
| Baron B55 | 0 | 0 | 3 | | | |
| Baron E55 | 0 | 1 | 3 | | | |
| Baron 58 | 4 | 3 | 34 | | | |
| Baron 58TC | 0 | 0 | 0 | | | |
| Baron 58P | 3 | 2 | 19 | | | |
| Duke B60 | 0 | 0 | 0 | | | |
| C99 | 2 | 0 | 8 | | | |
| 1900C | 2 | 2 | 16 | | | |
| King Air F90 | 1 | 1 | 11 | | | |
| King Air C90 | 2 | 4 | 19 | | | |
| King Air B100 | 0 | 0 | 0 | | | |
| King Air B200 | 2 | 2 | 22 | | | |
| King Air B200T | 0 | 0 | 2 | | | |
| King Air B200C | 0 | 1 | 1 | | | |
| King Air 300 | 5 | 4 | 12 | | | |
| TOTAL | 31 | 32 | 279 | 29,387,260 | 28,153,070 | 195,411,754 |
| CESSNA AIRCRAFT | | | | | | |
| F152 | 1 | 0 | 3 | | | |
| 152 | 0 | 13 | 35 | | | |
| 152 Aerobat | 0 | 1 | 1 | | | |
| F172 | 1 | 1 | 5 | | | |
| 172 Skyhawk | 6 | 18 | 88 | | | |
| FRA 152 | 0 | 0 | 0 | | | |
| 182 Skylane | 1 | 9 | 47 | | | |
| 182 Turbo Skylane | 0 | 2 | 5 | | | |
| 185 Skywagon | 0 | 2 | 11 | | | |
| Stationair 6 | 2 | 7 | 34 | | | |
| Turbo Stationair 6 | 0 | 4 | 23 | | | |

| MANUFACTURER AND MODEL | COMPLETE AIRCRAFT | | | MFG'S NET BILLING PRICE | | |
|---|---|---|---|---|---|---|
| | JULY | AUG | YTD | JULY | AUGUST | YTD |
| CESSNA (continued) | | | | | | |
| Stationair 8 | 5 | 1 | 14 | | | |
| Turbo Stationair 8 | 0 | 1 | 1 | | | |
| 172 Cutlass | 3 | 0 | 8 | | | |
| 172 Cutlass RG | 3 | 12 | 18 | | | |
| R182 Skylane RG | 3 | 3 | 14 | | | |
| TR182 Skylane RG | 2 | 2 | 11 | | | |
| 210 Centurion | 2 | 3 | 20 | | | |
| Turbo 210 Centurion | 4 | 6 | 43 | | | |
| P210 Centurion | 2 | 1 | 13 | | | |
| AgTruck | 0 | 0 | 5 | | | |
| AgHusky | 0 | 0 | 1 | | | |
| 303 Crusader | 2 | 7 | 28 | | | |
| 335 | 0 | 0 | 0 | | | |
| 337 Skymaster | 0 | 0 | 0 | | | |
| 340 | 1 | 1 | 9 | | | |
| 402 | 0 | 2 | 5 | | | |
| 414A | 1 | 3 | 13 | | | |
| 421 Golden Eagle | 2 | 4 | 8 | | | |
| 425 Conquest I | 1 | 2 | 11 | | | |
| 441 Conquest II | 0 | 3 | 5 | | | |
| Citation I | 1 | 1 | 4 | | | |
| Citation II | 3 | 3 | 24 | | | |
| Citation III | 2 | 5 | 31 | | | |
| TOTAL | 48 | 117 | 538 | 28,081,135 | 59,040,994 | 310,177,089 |
| FAIRCHILD AIRCRAFT | | | | | | |
| SA-227TT Merlin III C | 0 | 0 | 2 | | | |
| SA-227AT Merlin IVC | 0 | 0 | 2 | | | |
| SA-227AC Metro III | 2 | 3 | 10 | | | |
| SA-227TT Model 300 | 0 | 0 | 1 | | | |
| TOTAL | 2 | 3 | 15 | 4,666,000 | 7,016,830 | 29,796,830 |
| GATES LEARJET | | | | | | |
| Learjet 25D | 0 | 0 | 0 | | | |
| Learjet 36A | 0 | 0 | 1 | | | |
| Learjet 35A | 0 | 1 | 3 | | | |
| Learjet 55 | 1 | 3 | 12 | | | |
| TOTAL | 1 | 4 | 16 | 5,559,000 | 21,779,000 | 86,597,000 |
| GULFSTREAM AEROSPACE | | | | | | |
| Commander 840 | 0 | 2 | 2 | | | |
| Commander 900 | 0 | 0 | 4 | | | |
| Commander 1000 | 0 | 1 | 3 | | | |
| Gulfstream III | 1 | 3 | 23 | | | |
| TOTAL | 1 | 6 | 32 | 11,978,000 | 40,648,060 | 279,227,710 |

| MANUFACTURER AND MODEL | COMPLETE AIRCRAFT | | | MFG'S NET BILLING PRICE | | |
|---|---|---|---|---|---|---|
| | JULY | AUG | YTD | JULY | AUGUST | YTD |
| LAKE AIRCRAFT | | | | | | |
| 200 EP | 0 | 4 | 11 | | | |
| 250 Renegade | 1 | 1 | 6 | | | |
| TOTAL | 1 | 5 | 17 | 190,156 | 595,584 | 2,197,906 |
| MAULE AIRCRAFT/MAULE AIR(*) | | | | | | |
| M-6 180 | 0 | 1 | 1 | | | |
| M-5 180C | 3 | 5 | 19 | | | |
| M-5 235C | 0 | 0 | 1 | | | |
| M-6 235 | 0 | 0 | 4 | | | |
| *M-7 235 | 0 | 0 | 10 | | | |
| TOTAL | 3 | 6 | 35 | 103,827 | 225,900 | 1,428,629 |
| MOONEY AIRCRAFT | | | | | | |
| 201 M20J | 8 | 6 | 49 | | | |
| 231 M20K | 5 | 10 | 38 | | | |
| TOTAL | 13 | 16 | 87 | NA | NA | NA |
| PIPER AIRCRAFT | | | | | | |
| PA-28-161 Warrior | 7 | 4 | 68 | | | |
| PA-28-181 Archer II | 4 | 13 | 72 | | | |
| PA-28-236 Dakota | 4 | 2 | 21 | | | |
| PA-32-301 Saratoga | 2 | 1 | 13 | | | |
| PA-32-301T Turbo Saratoga | 1 | 1 | 5 | | | |
| PA-38-112 Tomahawk | 0 | 0 | 0 | | | |
| PA-32RT-300T Turbo Lance | 0 | 0 | 0 | | | |
| PA-28RT-201 Arrow IV | 0 | 0 | 0 | | | |
| PA-28RT-201T Turbo Arrow IV | 1 | 1 | 15 | | | |
| PA-32-301 Saratoga SP | 0 | 0 | 11 | | | |
| PA-32-301T Turbo Saratoga SP | 1 | 3 | 18 | | | |
| PA-46-310P Malibu | 10 | 9 | 63 | | | |
| PA-36 Brave | 0 | 0 | 0 | | | |
| PA-34-220T Seneca III | 6 | 4 | 56 | | | |
| PA-44-180 Seminole | 0 | 0 | 3 | | | |
| PA-44-180T Turbo Seminole | 0 | 1 | 8 | | | |
| Aerostar 601B | 0 | 0 | 1 | | | |
| Aerostar 602P | 0 | 0 | 5 | | | |
| PA-60-700P Aerostar | 1 | 1 | 7 | | | |
| PA-31-310 Navajo | 0 | 0 | 2 | | | |
| PA-31-325 Navajo C/R | 0 | 1 | 5 | | | |
| PA-31-350 Chieftain | 1 | 0 | 14 | | | |
| T-1020 | 0 | 0 | 0 | | | |

| MANUFACTURER AND MODEL | COMPLETE AIRCRAFT | | | MFG'S NET BILLING PRICE | | |
|---|---|---|---|---|---|---|
| | JULY | AUG | YTD | JULY | AUGUST | YTD |
| PIPER (continued) | | | | | | |
| PA-31P-350 Mojave | 0 | 0 | 12 | | | |
| PA-31T-500 Cheyenne I | 0 | 0 | 0 | | | |
| PA-31T-500 Cheyenne IA | 0 | 0 | 3 | | | |
| PA-31T-620 Cheyenne II | 0 | 0 | 0 | | | |
| PA-31T-620 Cheyenne IIXL | 0 | 0 | 2 | | | |
| PA-42-720 Cheyenne III | 0 | 0 | 0 | | | |
| PA-42-700 Cheyenne IIIA | 0 | 1 | 10 | | | |
| T-1040 | 1 | 2 | 5 | | | |
| TOTAL | 39 | 44 | 419 | 6,239,563 | 8,755,000 | 86,375,936 |
| SCHWEIZER AIRCRAFT | | | | | | |
| AgCat B | 2 | NA | 23 | | | |
| TOTAL | 2 | NA | 23 | 215,395 | NA | 2,275,087 |
| GRAND TOTAL (Civil) | 141 | 233 | 1,461 | 86,420,336 | 166,214,438 | 993,487,941 |
| ********** | ********** | ********** | ********** | ********** | ********** | ********** |
| Shipment of "off the shelf" aircraft to the U.S. military. | | | | | | |
| Beech Aircraft | | | | | | |
| C-12 | 6 | 4 | 35 | 10,658,400 | 7,105,600 | 62,509,465 |
| TOTAL | 6 | 4 | 35 | 10,658,400 | 7,105,600 | 62,509,465 |
| Gates Learjet | | | | | | |
| C-21A | 5 | 4 | 25 | (leased) | (leased) | (leased) |
| TOTAL | 5 | 4 | 25 | NA | NA | NA |
| GRAND TOTAL (Military) | 11 | 8 | 60 | 10,658,400 | 7,105,600 | 62,509,465 |